# CONNECTICUT YANKEE COUNCIL, INC. BOY SCOUTS OF AMERICA AUDITED FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 2020 AND 2019

### CONNECTICUT YANKEE COUNCIL, INC. BOY SCOUTS OF AMERICA

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#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Connecticut Yankee Council, Inc. Boy Scouts of America Milford, Connecticut 06460

We have audited the accompanying statements of financial position of Connecticut Yankee Council, Inc. Boy Scouts of America (a nonprofit organization) as of December 31, 2020 and 2019, and the related statements of activities, functional expenses and cash flows for the years then ended and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Connecticut Yankee Council, Inc. Boy Scouts of America as of December 31, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

40 & Company, LLC

Shelton, Connecticut March 26, 2021

# CONNECTICUT YANKEE COUNCIL, INC. BOY SCOUTS OF AMERICA STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2020 AND 2019

	Operatin	g Fund	Capital Fund			<b>Endowment Fund</b>					Total Funds			
	2020	2019		2020		2019		2020		2019		2020		2019
ASSETS														
CURRENT ASSETS														
Cash and cash equivalents	\$ 725,103	\$ 586,514	\$	371,177	\$	162,219	\$	200	\$	2,649	\$	1,096,480	\$	751,382
Accounts receivable,net	27,495	27,042		-		-		-		-		27,495		27,042
Pledges receivable,net	5,265	23,804		40,000		-		-		-		45,265		23,804
Inventories	27,261	27,629		-		-		-		-		27,261		27,629
Prepaid expenses	28,307	11,674	-			3,475		<u> </u>				28,307		15,149
TOTAL CURRENT ASSETS	813,431	676,663		411,177		165,694		200		2,649		1,224,808		845,006
Noncurrent Assets														
Investments	-	-		-		-		5,486,424		5,294,056		5,486,424		5,294,056
Split interest agreements:														
Charitable remainder trusts	93,771	57,928		-		-		911,568		844,482		1,005,339		902,410
Charitable gift annuity	-	-		-		-		1,256		1,256		1,256		1,256
Beneficial interest in perpetual trusts			-					316,858		288,126		316,858		288,126
	93,771	57,928		-		-		6,716,106		6,427,920		6,809,877		6,485,848
Land, buildings and equipment, net	-	-		4,801,769		5,055,934		-		-		4,801,769		5,055,934
Interfund loans	(300,000)	807,225				(819,313)		300,000		12,088				
TOTAL NONCURRENT ASSETS	(206,229)	865,153		4,801,769		4,236,621		7,016,106		6,440,008		11,611,646		11,541,782
TOTAL ASSETS	\$ 607,202	\$ 1,541,816	\$	5,212,946	\$	4,402,315	\$	7,016,306	\$	6,442,657	\$	12,836,454	\$	12,386,788
LIABILITIES AND NET ASSETS														
CURRENT LIABILITIES														
Accounts payables and accrued expenses	\$ 31,230	\$ 71,966	\$	-	\$	-	\$	-	\$	-	\$	31,230	\$	71,966
Deferred income	140,814	89,879		-		-		-		-		140,814		89,879
Custodial funds	511,817	551,990		-		-		-		-		511,817		551,990
Current portion of long-term debt	10,000	-		81,264		93,905		-		-		91,264		93,905
Current portion of capital lease						3,371								3,371
TOTAL CURRENT LIABILITIES	693,861	713,835		81,264		97,276		-				775,125		811,111
LONG-TERM LIABILITIES														
Long-term debt, less current portion				1,333,403		1,407,328				-		1,333,403		1,407,328
Total long-term liabilities				1,333,403		1,407,328		-		-		1,333,403		1,407,328
TOTAL LIABILITIES	693,861	713,835		1,414,667		1,504,604						2,108,528		2,218,439
NET ASSETS														
Without donor restrictions	(285,385)	634,860		3,650,151		2,885,211		300,200		(129,103)		3,664,966		3,390,968
Without donor restrictions-Board Designed Endowment	-	-		_		-		2,798,711		2,853,473		2,798,711		2,853,473
With donor restrictions	198,726	193,121		148,128		12,500		3,917,395		3,718,287		4,264,249		3,923,908
TOTAL NET ASSETS	(86,659)	827,981		3,798,279		2,897,711		7,016,306		6,442,657		10,727,926		10,168,349
TOTAL LIABILITIES AND NET ASSETS	\$ 607,202	\$ 1,541,816	\$	5,212,946	\$	4,402,315	\$	7,016,306	\$	6,442,657	\$	12,836,454	\$	12,386,788

# CONNECTICUT YANKEE COUNCIL, INC. BOY SCOUTS OF AMERICA STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

	Operating	Fund	Capital	Fund	Endowm	ent Fund	Total Funds			
	2020	2019	2020	2019	2020	2019	2020	2019		
Changes in Net Assets Without Donor Restric	tion									
Public support and other revenue:										
Friends of scouting, net	\$ 241,505 \$	275,909	\$ -	\$ -	\$ -	\$ -	\$ 241,505 \$	275,909		
Project sales	144,589	95,097	7,246	289,701	-	-	151,835	384,798		
Special events	181,435	408,422	-	-	-	-	181,435	408,422		
Less cost of direct benefits to donors	(29,929)	(56,048)					(29,929)	(56,048)		
Net special events	151,506	352,374	-	-	-	-	151,506	352,374		
Legacies and bequests	17,093	2,281	-	-	-	-	17,093	2,281		
Foundations and trusts	168,513	143,914	-	-	-	-	168,513	143,914		
Other direct support	66,238	140,629				1,031	66,238	141,660		
	789,444	1,010,204	7,246	289,701		1,031	796,690	1,300,936		
Indirect public support:										
United Way agencies	4,500	8,307	-	-	-	-	4,500	8,307		
	4,500	8,307	-	-	-	-	4,500	8,307		
REVENUES										
Product sales, net	214,659	467,717	-	-	-	-	214,659	467,717		
Less: Cost of goods sold	(70,004)	(135,174)	-	-	-	-	(70,004)	(135,174)		
Less: Unit commissions	(65,666)	(147,593)					(65,666)	(147,593)		
Net product sales	78,989	184,950	-	-	-	-	78,989	184,950		
Investment income (loss), net	199,857	200,298	-	-	406,603	570,055	606,460	770,353		
Camping revenue	655,384	1,331,676	-	-	-	-	655,384	1,331,676		
Activity revenue	62,029	181,238	-	-	-	-	62,029	181,238		
Activity revenue-major events	8,075	-	-	-	-	-	8,075	-		
Income from PPP forgiveness	288,500	-	-	-	-	-	288,500	-		
Other revenue	340,204	337,576				(7,813)	340,204	329,763		
	1,633,038	2,235,738			406,603	562,242	2,039,641	2,797,980		
NET ASSETS RELEASED FROM RESTRICTI	IONS									
Friends of Scouting	-	19,020	-	-	-	-	-	19,020		
Project sales	4,395	2,216	-	-	-	-	4,395	2,216		
Other Contributions				305				305		
	4,395	21,236		305			4,395	21,541		
Total public support and other revenue	\$ 2,431,377 \$	3,275,485	\$ 7,246	\$ 290,006	\$ 406,603	\$ 563,273	\$ 2,845,226 \$	4,128,764		

# CONNECTICUT YANKEE COUNCIL, INC. BOY SCOUTS OF AMERICA STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

		Operatii	ng F	'und	Capital Fund				Endowm	ent	Fund	Total Funds			
		2020		2019		2020		2019	2020		2019	2020		2019	
Expenses:															
Program services	\$	1,903,874	\$	2,648,023	\$	295,929	\$	319,288	\$ -	\$	-	\$ 2,199,803	\$	2,967,311	
Management and general		236,534		227,712		43,508		23,248	-		-	280,042		250,960	
Fundraising		108,461		160,130		20,136		9,863	 		-	128,597		169,993	
Total expenses		2,248,869		3,035,865		359,573		352,399	 			2,608,442		3,388,264	
Increase (decrease) in net assets without donor restrictions		182,508		239,620		(352,327)		(62,393)	 406,603		563,273	236,784		740,500	
Changes in Net Assets With Donor Restrictions															
Project sales		-		13,566		135,628		7,500	-		-	135,628		21,066	
Foundation and trusts		-		-		-		-	10,527		69,902	10,527		69,902	
Changes in value of charitable remainder trusts		-		-		-		-	56,560		110,804	56,560		110,804	
Change in value or perpetual trusts		-		-		-		-	28,732		39,796	28,732		39,796	
Investment income		12,426		9,785		-		-	70,766		84,098	83,192		93,883	
Other direct contributions		-		-		-		-	12,550		16,874	12,550		16,874	
Net assets released from restrictions		(4,395)		(27,151)				(305)	 		-	(4,395)		(27,456)	
Increase (decrease) in net assets with donor restrictions		8,031		(3,800)		135,628		7,195	 179,135		321,474	322,794		324,869	
Change in Net Assets		190,539		235,820		(216,699)		(55,198)	585,738		884,747	559,578		1,065,369	
Net Assets- Beginning of Year	Net Assets- Beginning of Year			342,161		2,897,711		2,952,909	6,442,656		5,807,910	10,168,348		9,102,980	
Board authorized transfers	rd authorized transfers (1,105,179) 250,000		250,000		1,117,267		-	(12,088)	(12,088) (250,000)				-		
Net Assets- End of Year	\$	(86,659)	\$	827,981	\$	3,798,279	\$	2,897,711	\$ 7,016,306	\$	6,442,657	\$10,727,926	\$	10,168,349	

### CONNECTICUT YANKEE COUNCIL, INC. BOY SCOUTS OF AMERICA STATEMENTS OF FUNCTIONAL EXPENSES FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

		vices

	Program S	Services	Mai	nagement a	nd General	Fund	Raising		pporting vices	Total F	xpenses
	2020	2019	11141	2020 2019		2020	2019	2020	2019	2020	2019
<b>Employee Compensation</b>											
Salaries	\$ 1,062,684	\$ 1,175,487	\$	103,781	\$ 87,829	\$ 48,031	\$ 50,658	\$151,812	\$138,487	\$ 1,214,496	\$ 1,313,974
Employee benefits	188,865	201,184		21,270	19,172	9,844	10,949	31,114	30,121	219,979	231,305
Payroll taxes	98,843	102,890		9,181	8,405	4,249	4,800	13,430	13,205	112,273	116,095
Employee related expenses	-	-		5,570	-	-	-	5,570	-	5,570	-
	1,350,392	1,479,561		139,802	115,406	62,124	66,407	201,926	181,813	1,552,318	1,661,374
Other Expenses											
Professional fees	97,485	79,789		14,013	8,683	6,918	36,023	20,931	44,706	118,416	124,495
Supplies	69,760	456,515		1,542	1,388	4,288	10,168	5,830	11,556	75,590	468,071
Telephone	22,258	25,960		1,576	1,971	729	1,125	2,305	3,096	24,563	29,056
Postage and shipping	5,416	4,961		345	567	1,470	357	1,815	924	7,231	5,885
Occupancy	138,644	233,119		7,202	8,848	3,333	5,053	10,535	13,901	149,179	247,020
Rent and maintenance of equipment	13,817	7,965		1,325	315	613	481	1,938	796	15,755	8,761
Printing and publications	1,816	10,332		118	868	1,187	2,018	1,305	2,886	3,121	13,218
Travel	46,085	75,992		3,138	5,235	1,452	3,135	4,590	8,370	50,675	84,362
Conferences and meetings	6,115	14,534		302	2,721	8,140	669	8,442	3,390	14,557	17,924
Specific assistance to individuals	35,226	76,742		-	-	-	-	-	-	35,226	76,742
Recognition awards	23,056	36,621		356	315	8,518	15,627	8,874	15,942	31,930	52,563
Interest expense	56,099	63,987		8,251	7,778	3,819	4,442	12,070	12,220	68,169	76,207
Insurance	62,613	79,198		2,117	8,574	1,234	4,897	3,351	13,471	65,964	92,669
Other expenses and bank fees	 32,286	52,969		1,625	6,024	8,528	13,215	10,153	19,239	42,439	72,208
	 610,676	1,218,684		41,910	53,287	50,229	97,210	92,139	150,497	702,815	1,369,181
<b>Expenses Before Depreciation</b>											
and Fees	1,961,068	2,698,245		181,712	168,693	112,353	163,617	294,065	332,310	2,255,133	3,030,555
Charter Fees	-	-		63,230	65,125	-	-	63,230	65,125	63,230	65,125
Depreciation of Building and											
Equipment	 238,735	269,066	_	35,100	17,142	16,244	6,376	51,344	23,518	290,079	292,584
<b>Total Expenses</b>	\$ 2,199,803	\$ 2,967,311	\$	280,042	\$250,960	\$128,597	\$169,993	\$408,639	\$420,953	\$ 2,608,442	\$ 3,388,264

# CONNECTICUT YANKEE COUNCIL, INC. BOY SCOUTS OF AMERICA STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

	0	peratin	erating Fund			Capital	l Fu	nd	Endowment Fund					Total Funds			
	202	20		2019		2020		2019		2020		2019		2020		2019	
CASH FLOWS FROM OPERATING ACTIVITIES																	
Change in net assets	\$ 19	90,539	\$	235,820	\$	(216,699)	\$	(55,198)	\$	585,738	\$	884,747	\$	559,578	\$	1,065,369	
Adjustments to reconcile increase in net assets																	
to net cash from operating activities:																	
Income from PPP forgiveness	(28	38,500)		-		-		-		-		-		(288,500)		-	
Depreciation		-		-		290,079		292,575		-		-		290,079		292,575	
Net realized and unrealized (gain)/loss on investments		-		-		-		-		(644,848)		(825,094)		(644,848)		(825,094)	
Change in value of perpetual trusts		-		-		-		-		(28,732)		(39,796)		(28,732)		(39,796)	
(Increase) decrease in operating assets:																	
Accounts receivable, net		(453)		21,172		-		-		-		-		(453)		21,172	
Pledges receivable, net		18,539		19,086		(40,000)		-		-		7,811		(21,461)		26,897	
Inventories		368		(406)		-		-		-		-		368		(406)	
Charitable remainder trust	(3	35,843)		(5,920)		-		-		(67,086)		(180,706)		(102,929)		(186,626)	
Prepaid expenses	(	16,633)		15,528		3,475		-		-		-		(13,158)		15,528	
Increase (decrease) in operating liabilities:	ì																
Accounts payable and accrued expenses	(4	40,736)		(75,428)		-		(14,582)		-		_		(40,736)		(90,008)	
Deferred Income	ì	50,935		(105,620)		_		-		-		_		50,935		(105,620)	
Custodial funds		40,173)		175,432		_		-		_		-		(40,173)		175,432	
NET CASH FROM OPERATING ACTIVITIES	(1)	51,957)		279,664		36,855		222,795		(154,928)		(153,038)		(280,030)		349,423	
	(10	31,937)	_	279,004	_	30,833	_	222,193		(134,926)		(133,036)	_	(280,030)		349,423	
CASH FLOWS FROM INVESTING ACTIVITIES																	
Purchases of land, buildings and equipment		-		-		(35,914)		(181,731)		-		-		(35,914)		(181,731)	
Net proceeds from sale of investments		-		-		-		-		468,661		193,863		468,661		193,863	
Net purchases of investments						-		-		(28,732)		(68,492)	_	(28,732)		(68,492)	
NET CASH FROM INVESTING ACTIVITIES		-		_		(35,914)		(181,731)		439,929		125,371		404,015		(56,360)	
CASH FLOWS FROM FINANCING ACTIVITIES																	
Proceeds from PPP funding	28	88,500		-		-		-		-		-		288,500		-	
Repayments on Mortgage		-		-		(73,925)		(255,250)		-		-		(73,925)		(255,250)	
Net proceeds (payments) from notes payable		10,000		-		(12,641)		16,043		-		-		(2,641)		16,043	
Capital lease repayments		-		-		(3,371)		(14,408)		-		-		(3,371)		(14,408)	
Contributions restricted for long-term investment		-		-		-		-		12,550		16,874		12,550		16,874	
Transfers in (out)	(1,10	05,179)		250,000		1,117,267		-		(12,088)		(250,000)		-		-	
Interfund loans		07,225		(590,170)		(819,313)		374,770		(287,912)		215,402		-		-	
NET CASH FROM FINANCING ACTIVITIES	30	00,546		(340,170)		208,017		121,155		(287,450)		(17,724)		221,113		(236,741)	
NET INCREASE(DECREASE) IN CASH AND CASH EQUIVALENTS		38,589		(60,506)		208,958		162,219		(2,449)		(45,391)		345,098		56,322	
Cash and cash equivalents at beginning of year		86,514		647,020		162,219		-		2,649		48,040		751,382		695,060	
CASH AND CASH EQUIVALENTS AT END OF YEAR			d.		•		•	162 210	•		•		ø		•		
CASH AND CASH EQUIVALENTS AT END OF YEAR	<b>D</b> /2	25,103	\$	586,514	\$	371,177	<b>D</b>	162,219	\$	200	\$	2,649	\$	1,096,480	\$	751,382	
Cash paid during the year for interest	\$ 2	29,663	\$	26,256	\$	38,506	\$	49,469	\$		\$		\$	68,169	\$	75,725	

### NOTE 1 - NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES Organization

The Connecticut Yankee Council, Inc. Boy Scouts of America (the Council) is a not-for-profit organization, incorporated in the State of Connecticut, and operating under the charter granted by the Boy Scouts of America, National Council.

The Council is headquartered in Milford, Connecticut, and serves Fairfield and New Haven counties through the delivery of a high-quality Scouting program to over 7,000 youth and 2,700 volunteer adults. As a local Council, it is the organization's mission to serve others by helping instill values in young people to prepare them to make ethical choices and achieve their full potential. The Council's Scouting programs are:

### Cub Scouts (ages 5-10)

Family and community-centered approach to learning citizenship, compassion and courage through service projects, ceremonies, games and other activities promoting character development and physical fitness.

### Lion Program (age 5)

The Lion program is a family-oriented program for Kindergarten-aged boys and girls and their families.

Through the Lion program, the boy or girl and his/her parents are introduced to the fun and adventure of Scouting through hands-on activities. A group of six to eight boys and girls and their adult partners meet together in a group called a den.

### Tiger Cubs (age 6)

One-year, family-oriented program for a group of teams, each consisting of a first-grade (or 7-year old) boy or girl and an adult partner (usually a parent). A Tiger Cub den is part of the Cub Scout pack.

### Scouts BSA (ages 11-18)

With the Scout Oath and Scout Law as guides, and the support of parents and religious and neighborhood organizations, Scouts develop an awareness and appreciation of their role in their community and become well-rounded young men and women through the advancement of the program. Scouts progress in rank through achievements, gain additional knowledge and responsibilities, and earn skill-based merit badges that introduce a lifelong hobby or a rewarding career.

### Venturing (co-ed ages 14-21)

Provides experiences to help young men and women become mature, responsible, caring adults. Young teens learn leadership skills and participate in challenging outdoor activities, including having access to Boy Scouts camping properties, a recognition program and Youth Protection training.

### **Learning for Life**

Program that enables young people to become responsible individuals by teaching positive character traits, career development, leadership and life skills so they can make ethical choices and achieve their full potential.

Families can choose to sign up their sons and daughters who are ages 5-10 for Cub Scouts. Chartered organizations may choose to establish a new girl pack, establish a pack that consists of girl dens and boy dens or remain an all-boy pack. Cub Scout dens will be single gender — all boys or all girls. Using the same curriculum as the (now) former Boy Scouting program, Scouts BSA launched in February 2019, enabling all eligible youth ages 11-17, to earn the Eagle Scout rank. Scouts BSA is single gender — all-girl troops or all-boy troops. This unique approach allows the organization to maintain the integrity of the single-gender model while also meeting the needs of today's families.

The Council operates five camping facilities: Deer Lake Scout Camp, Camp Sequassen, Camp Wah Wah Taysee, John Sherman Hoyt Scout Camp and Camp Pomperaug.

The Council supports over 265 community-based organizations operating local Scouting units within the Council's geographical area. These organizations include religious, educational, civic, fraternal, labor groups, governments and professional associations. The financial statements do not reflect any items of revenue, expense, assets or liabilities of these individual local Scouting units that are independent and not supported financially by the Council. The Council's website address is www.ctyankee.org.

### **Basis of Accounting and Presentation**

The financial statements are presented in accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 958-205, Not-for-Profit Entities, Presentation of Financial Statements. During 2018, the Council adopted the provisions of Accounting Standards Update ("ASU") 2016-14: Not-for-Profit-Entities (Topic 958) Presentation of Financial Statements of Not-for-Profit Entities, which improves the current net asset classification and the related information presented in the financial statements and notes about the Council's liquidity, financial performance, and cash flows.

### **Fund Accounting**

To ensure observance of limitations and restrictions placed on the use of resources available to the Council, the accounts of the Council are maintained internally in accordance with the principles of fund accounting. This is the procedure by which resources are classified for accounting and reporting purposes into funds that are established according to their nature and purpose and that are separately accounted for. The assets, liabilities and net assets of the Council are accounted for and reported in three self-balancing fund groups as follows:

### **Operating**

Accounts for resources used in carrying on the operations of the Council. Unrestricted net assets may be designated for specific purposes by action of the Executive Board.

#### **Capital**

Includes the net book value of the Council's property and equipment, assets generated from the activity of the capital campaign and cash and investments restricted for investment in property and equipment.

#### **Endowment**

The endowment fund is normally used to account for amounts of gifts and bequests accepted with legal restrictions based on donor stipulation that the principal be maintained intact in perpetuity, until the occurrence of a specified event or for a specified period, and that investment return thereof be expended either for general purposes or for purposes specified by the donor. Investment funds with and without donor restrictions are also included in the endowment fund.

Certain donor-restricted net assets have been restricted by donors to be maintained by the Council in perpetuity.

### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires management to make estimates and assumptions that affect certain reported amounts and disclosures in the financial statements. Actual results could differ from those estimates.

### **Cash and Cash Equivalents**

The Council considers all highly liquid investments with maturities of 90 days or less and cash in banks to be cash equivalents. The Council maintains its cash and cash equivalents in bank deposit accounts that, at times, may exceed

federally insured limits. The Council believes it is not exposed to any significant credit risk on cash and cash equivalents.

### **Accounts Receivable**

Accounts receivable are recorded primarily for product sales stated at estimated realizable value. An allowance for doubtful accounts is based on an analysis of expected collection rates determined from past history. There was no allowance for doubtful accounts balance as of December 31, 2020 and 2019.

### **Inventories**

Inventories are carried at the lower of cost or market, with cost determined on a first-in, first-out basis.

### **Interfund Loans**

The Council records interfund loans on a single line in the asset section of the statement of financial position and classifies them as current or long-term based on the intended repayment date of the loan. The total of all three interfund loan accounts must be zero in the totals column of the statement of financial position.

During the year ended December 31, 2020, the Council adopted the following interfund policy to eliminate any and all interfund borrowings short-term in nature before the fiscal year end. The following interfund transfers, to the extent reflected in an approved budget are authorized and will not be treated as interfund borrowings:

- Payments of principal on mortgages will be treated as interfund transfers from the operating fund to the capital fund, and
- Endowment transfers in accordance with the spending policy to the operating fund in excess to investment income are treated as interfund transfers.

The interfund loans at December 31, 2020 and 2019, are the result of the Operating and Endowment Fund making advances of cash funds to the Capital Fund. During the year ended December 31, 2020 the Board authorized a transfer of \$933,205 from the operating fund to the capital fund to reflect past mortgage payments in accordance with the approved interfund policy.

#### **Investments**

The Council invests in various debt and equity securities. The Council reports investments at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Gains and losses are considered unrestricted unless restricted by donor stipulation or law. Nonmonetary investments received as gifts are immediately sold and recorded at the realized value. See Note 3 for a discussion of fair value measurements.

Purchases and sales of securities are recorded on the trade date basis. Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date. Net realized and unrealized gains (losses) on investments include the Council's gains and losses on investments bought and sold as well as held during the year. Realized and unrealized gains and losses and investment income are classified as increases and decreases in net assets.

The Council has a board approved endowment spending policy. The policy defines the total funds available from the Endowment Fund in a given year (distributable income) as up to 5% of the Endowment Fund's average market value over the preceding 20 quarters. The objective of the Endowment Fund is to have returns greater than the proposed distribution plus management and trustee fees. The executive committee (subject to the Executive Board's approval) may amend this spending policy. The Council formally requests proposals for investment advisory services every four years, most recently in 2020.

### **Property and Equipment**

The Council capitalizes all expenditures for building and equipment in excess of \$2,500 and having a useful life of greater than two years. Purchased building and equipment are recorded at cost. Donated building and equipment are recorded at the estimated fair value at the date of donation. Depreciation is computed using the straight-line method over their estimated useful lives. Estimated lives for financial reporting purposes are as follows:

Land improvements	10 - 20 years
Buildings	10 - 50 years
Furniture and equipment	3 - 10 years
Vehicles and aquatic equipment	4 - 10 years

Expenditures for repairs and maintenance are charged to expense as incurred. For assets sold or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts, and any resulting gain or loss is reflected in the statement of activities for the period.

### **Split-Interest Agreements**

Split-interest agreements consist of assets placed in trust for the benefit of the Council and other beneficiaries. Revocable split-interest agreements are not recorded as contributions unless enforceable by law. Irrevocable split-interest agreements are recorded as contributions at fair value when the assets are received or when the Council is notified of the existence of the agreement. The accounting treatment varies depending upon the type of the agreement created and whether the Council or a third party is the trustee. See Note 6 for a further discussion of split-interest agreements.

### **Paid Time Off**

Employees of the Council are entitled to paid vacation and paid time off, depending on job classification, length of service and other factors. The Council's policy is to recognize the costs of paid time off when taken by the employee.

### Pledges/Contributions and Grants

Unconditional promises to give (pledges) that are to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are initially recorded at the fair value of their estimated future cash flows as of the date of the promise to give using a present value discount technique. In periods subsequent to initial recognition, unconditional promises to give are reported at the amount management expects to collect and are discounted over the collection period using the same discount rate as determined at the time of initial recognition. The discount rate determined at the initial recognition of the unconditional promise to give is based upon management's assessment of many factors, including when the receivable is expected to be collected, the creditworthiness of the other parties, the Council's past collection experience and its policies concerning the enforcement of promises to give, expectations about possible variations in the amount or timing, or both, of the cash flows, and other factors concerning the receivables collectability. Amortization of the discounts is included in support from contributions. Conditional promises to give are recognized when the conditions on which they depend are substantially met. An allowance for uncollectible pledges is recorded when the Council determines, based on historical experience and collection efforts is uncollectible. As of December 31, 2020 and 2019, pledges receivable net of an allowance for uncollectible pledges were \$5,265 and \$23,804, respectively.

### **Donated Materials and Services**

Donated land, buildings, equipment, investments and other noncash donations are recorded as contributions at their fair market value at their date of donation. The Council reports the donations as unrestricted support, unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that

specify how the assets must be used, and gifts of cash or other assets that must be used to acquire long-lived assets, are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Council reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Donated services that do not require specialized skills or enhance nonfinancial assets are not recorded in the accompanying financial statements because no objective basis is available to measure the value of such services. A substantial number of volunteers have donated significant amounts of their time to the Council's programs during the year, the value of which is not recorded in the accompanying financial statements.

### Activity Revenues-Major Events, Deferred Revenues and Expenses

Deferred revenues and expenses are council cash receipts and disbursements, respectively, that relate to activities, special events, and camping events that are scheduled to occur in a future year. When the event takes place, those receipts and disbursements are then recorded as revenues and expenses, respectively.

Activity Revenues – Major Events primarily consist of the National Jamboree and ConnJam. The National Jamboree takes place every four years. The last National Jamboree event took place in 2017. The ConnJam takes place every three years. The last ConnJam event took place in 2018. These revenues are derived from activities that do not occur on an annual basis.

### **Revenue Recognition**

Revenue from Exchange Transactions: The Council recognizes revenue in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2014-09, Revenue from Contracts with Customers, as amended. ASU 2014-09 applies to exchange transactions with customers that are bound by contracts or similar arrangements and establishes a performance obligation approach to revenue recognition. The Council records the following exchange transaction revenue in its statements of activities and changes in net assets for the years ending December 31, 2020 and 2019:

Trading Post sales-The Council operates various Trading Posts at its summer camp(s), which sell Scouting-related merchandise and snack items on a retail basis to customers. The performance obligation is the delivery of the good to the customer. The transaction price is established by the Council based on retail prices suggested by the suppliers. As each item is individually priced, no allocation of the transaction price is necessary. The Council recognizes revenue as the customer pays and takes possession of the merchandise. Some merchandise is sold with a right of return. If probable customer returns exist at the end of an accounting period, the Council estimates and records in its financial statements a liability for such returns, which offsets revenue. No liability for probable customer returns was considered necessary as of December 31, 2020 and 2019.

Product sales-To help Scout packs and troops raise the money they need to fund programs and activities throughout the year, the Council participates in the Camp Masters Popcorn program. Scout packs and troops purchase popcorn from the Council, which they then resell to customers. The Scout packs and troops earn an average commission of 34% on each sale they make, which may be used for Troop activities, such as summer camp. The popcorn sale also helps the Council raise money in support of its programs. Popcorn sales to Scout units start in the fall of each year, with the units placing their orders online through the Camp Masters' website. The price the Scout unit pays for the popcorn is established by the Council, and each item is individually priced, so no allocation of the transaction price is required. Many BSA units are allowed to purchase popcorn "on account" with payment due at a later date. Per FASB ASU 2014-09, the Council is required to assess the probability of collecting these accounts receivable in order to determine whether there is a substantive transaction between the council and the unit. In making this collectability assessment, the Council exercises judgment and considers all facts and circumstances, including its knowledge of the customer. The Council uses the Camp Masters' website to track and manage unit accounts receivable. With popcorn

sales, the performance obligation is delivery of the product, which is fulfilled by the Council at predetermined times and locations. Revenue recognition occurs when the product has been delivered. The Council presents separately in its statements of activities and changes in net assets gross revenues from popcorn sales, cost of goods sold, and unit commissions (retained by or paid to the unit). Scout units have the right to return to the Council any unsold product, subject to a return-by date of (November 4th). As of December 31, 2020 and 2019, no probable popcorn returns existed. Accordingly, no liability for probable customer returns was considered necessary.

Camping and Activity revenue- The Council conducts program-related experiences such as Day Camps, Day Hikes, Weekend Overnights, Camporees, and Summer Camps where the performance obligation is delivery of the program. Fees for camps and activities are set by the Council. For resident camps, fees include program supplies, meals, lodging, recognition items, staffing, and facility costs. As is customary, these items are not separately priced and are therefore considered to be one performance obligation. Activities such as the National Scout Jamboree may include a transportation component in the transaction price. Some special camp programs do incur additional fees (shooting sports, for example), which are separately priced. BSA activities such as Wood Badge may involve program supplies, recognition items, and meals, and are also considered to be one performance obligation. Fees collected in advance of delivery of the camp or activity are initially recognized as liabilities (deferred revenue) and are only recognized in the statements of activities after delivery of the program has occurred.

Special fundraising event revenue- The Council conducts special events in which a portion of the gross proceeds paid by the participant represents payment for the direct cost of the benefits received by the participant at the event— the exchange component, and a portion represents a contribution to the Council. Unless a verifiable objective means exists to demonstrate otherwise, the fair value of meals and entertainment provided at special events is measured at the actual cost to the Council. The contribution component is the excess of the gross proceeds over the fair value of the direct donor benefit. The direct costs of the special events, which ultimately benefit the donor rather than the Council, are recorded as costs of direct donor benefits in the statement of activities and changes in net assets. The performance obligation is delivery of the event, which is usually accompanied by a presentation. The event fee is set by the Council. FASB ASU 2014-09 requires allocation of the transaction price to the performance obligation(s). Accordingly, the Council separately presents in its statements of activities and changes in net assets or notes to financial statements the exchange and contribution components of the gross proceeds from special events. Special event fees collected by the Council in advance of its delivery are initially recognized as deferred revenue and recognized as special event revenue after delivery of the event. For special event fees received before year-end for an event to occur after year-end, the Council follows AICPA guidance where the inherent contribution is conditioned on the event taking place and is therefore treated as a refundable advance along with the exchange component.

Other Revenue: Other revenue consists primarily of rent revenue and is recognized on a monthly basis as earned.

### **Functional Allocation of Expenses**

The cost of providing the various programs and supporting services have been summarized on a functional basis in the statements of functional expenses. Certain categories of expenses are attributed to more than one functional category. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses in this category include occupancy, depreciation, office expenses, insurance, salaries and wages of support personnel, including the Scout executive's, accounting, information technology personnel, and payroll taxes. The basis of allocation of these expenses is the result of a time study of staff performed every 3 years. The percentage of time allocated to each of the programs and the supporting functions is based on the results of the study and is applied to the expenses that are allocated. In accordance with the policy of the National Council of the Boy Scouts of America (the "National Council"), the payment of the charter fee to the National Council is not allocated as a functional expense.

### **Advertising Costs**

Advertising costs are expensed when incurred.

#### **Income Tax Status**

The Council is a not-for-profit organization and is exempt from federal income taxes on exempt function income as a public charity under Section 501(c)(3) of the Internal Revenue Code; however, the Council is subject to federal income tax on any unrelated business taxable income, and such taxes are included in management and general expenses within the Operating Fund on the statement of activities.

The Council assesses whether it is more likely than not that a tax position will be sustained upon examination of the technical merits or the position, assuming the taxing authority has full knowledge of all information. If the tax position does not meet the more likely than not recognition threshold, the benefit of the tax position is not recognized in the financial statements. The Council records no assets or liability for uncertain tax positions or unrecognized benefits.

### **Recently Issued Accounting Standards Implemented**

Accounting Pronouncements Adopted:

As of January 1, 2019, the Council adopted the provisions of Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2014-09, Revenue from Contracts with Customers (Topic 606), as amended. ASU 2014-09 applies to exchange transactions with customers that are bound by contracts or similar arrangements and establishes a performance obligation approach to revenue recognition. Results for reporting the years ending December 31, 2019 and 2018 (if chosen) are presented under FASB ASC Topic 606. The ASU has been applied retrospectively to all periods presented, with no effect on net assets or previously issued financial statements.

During the year, the Council also adopted the provisions of FASB ASU 2018-08, Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made (Topic 958). This accounting standard is meant to help not-for-profit entities evaluate whether transactions should be accounted for as contributions or as exchange transactions and, if the transaction is identified as a contribution, whether it is conditional or unconditional. ASU 2018-08 clarifies how an organization determines whether a resource provider is receiving commensurate value in return for a grant. If the resource provider does receive commensurate value from the grant recipient, the transaction is an exchange transaction and would follow the guidance under ASU 2014-09 (FASB ASC Topic 606). If no commensurate value is received by the grant maker, the transfer is a contribution. ASU 2018-08 stresses that the value received by the general public as a result of the grant is not considered to be commensurate value received by the provider of the grant. Results for reporting the year ending December 31, 2019 are presented under FASB ASU 2018-08. The comparative information has not been restated and continues to be reported under the accounting standards in effect in those reporting periods. There was no material impact to the financial statements as a result of adoption. Accordingly, no adjustment to opening net assets was recorded.

In 2019, the Council adopted the provisions of FASB ASU 2016-18, Statement of Cash Flows (Topic 230). This ASU requires that a statement of cash flows explain the change during the period in the total cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. Therefore, amounts generally described as restricted cash and restricted cash equivalents should be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. The amendments in the ASU do not provide a definition of restricted cash or restricted cash equivalents. The Council has applied the provisions of ASU 2016-18 retrospectively to all periods presented with no effect on net assets or previously issued financial statements.

Effective for the Council in 2019, FASB ASU 2016-01, Financial Instruments – Overall Recognition and Measurement of Financial Assets and Financial Liabilities (Topic 825-10) allows a not-for-profit to choose, on an investment-by-investment basis, to report an equity investment without a readily determinable fair value, that does not qualify for the practical expedient fair value in accordance with FASB ASC 820-10-35-59, at its cost minus impairment, if any, plus or minus changes resulting from observable price changes in orderly transactions for the identical or a similar investment of the same issue. The FASB ASU requires additional disclosures about those investments. Adoption of this accounting pronouncement had no effect on the Council's 2019 financial statements.

### Recently Issued Accounting Standards Not Yet Implemented

The following accounting pronouncements were recently issued by the FASB:

In order to give immediate relief to certain entities as a result of the widespread, adverse economic effects caused by the COVID-19 pandemic, on June 3, 2020, the FASB issued ASU No. 2020-05, Revenue from Contracts with Customers (Topic 606) and Leases (Topic 842), Effective Dates for Certain Entities. This Accounting Standards Update defers the effective dates of FASB ASC Topics 606 and 842 to fiscal years beginning after December 15, 2019 and December 15, 2021, respectively, for certain entities that had not issued their financial statements (or made them available for issuance) as of June 3, 2020.

Not-for-Profit Entities (Topic 958) Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets (ASU 2020-07)—Effective for local councils in 2022, the amendments in this Update apply to nonprofit organizations that receive contributed nonfinancial assets. Contribution revenue may be presented in the financial statements using different terms (for example, gifts, donations, grants, gifts-in-kind, donated services, or other terms). The amendments address presentation and disclosure of contributed nonfinancial assets. The term nonfinancial asset includes fixed assets (such as land, buildings, and equipment), use of fixed assets or utilities, materials and supplies, intangible assets, services, and unconditional promises of those assets.

In February 2016, the FASB issued ASU No. 2016-02, Leases (Topic 842). This ASU requires that a lease liability and related right-of-use-asset representing the lessee's right to use or control the asset be recorded on the statement of financial position upon the commencement of all leases except for short-term leases. Leases will be classified as either finance leases or operating leases, which are substantially similar to the classification criteria for distinguishing between capital leases and operating in existing lease accounting guidance. As a result, the effect of leases in the statement of activities and changes in net assets and the statement of cash flows will be substantially unchanged from the existing lease accounting guidance. In 2020, the FASB delayed the effective date for nonpublic entities to fiscal years beginning after December 15, 2021. Early adoption is permitted. The Council is currently evaluating the full effect that the adoption of this standard will have on the financial statements.

### NOTE 2 – LIQUIDITY AND AVAILABILITY OF FUNDS

The Council's financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, are as follows:

	2020	2019
Cash—Operating Fund	\$ 725,103	586,514
Pledges receivable—Operating Fund	5,265	23,804
Accounts receivable—Operating Fund	27,495	27,042
Total financial assets as of year end	757,863	637,360
Appropriation from quasi-endowment for general expenditure in subsequent year	210,000	210,000
Total financial assets available to meet general expenditures within the next 12 months	\$ 967,863	\$ 847,360

### **NOTE 3 – INVESTMENTS**

The Council invests in a limited partnership that had an original cost of \$5,388,533 and \$5,416,902 as of December 31, 2020 and 2019, respectively. The fair value of the limited partnership was \$5,486,424 and \$5,294,056 as of December 31, 2020 and 2019, respectively.

The following schedule summarizes the investment return in the statements of activities for the years ended December 31, 2020 and 2019:

	2020	 2019
Interest and dividend income	\$ 85,198	\$ 84,752
Realized and unrealized gain (loss)	644,848	825,094
Management fees	 (42,677)	 (45,694)
	\$ 687,369	\$ 864,152

The above investment return is classified in the statements of activities as follow for the years ended December 31, 2020 and 2019:

	2020	2019
Investment return recorded:		
Within net assets without donor		
restrictions	\$ 103,235	\$ 341,640
Within net assets with donor		
restrictions	 584,134	 522,512
	\$ 687,369	\$ 864,152

The following schedule summarizes the investment return by fund in the statements of activities for the years ended December 31, 2020 and 2019:

	2020	 2019
Investment income (loss), net:		
Operating Fund	\$ 199,857	\$ 200,298
Endowment Fund-Master		
Trust(BSAAM)	406,603	570,055
Income held in custodial		
accounts	10,143	9,701
Endowment Fund-Clark Trust	 70,766	 84,098
	\$ 687,369	\$ 864,152

#### NOTE 4 - FAIR VALUE

Generally accepted accounting principles establish a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described below:

### Level 1

Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Council has the ability to access.

### Level 2

Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

#### Level 3

Inputs to the valuation methodology are unobservable and significant to the fair value measurement. Fair value inputs used for beneficial interests in perpetual trusts consist of the quoted market prices of the underlying assets in the trusts.

The following is a description of the valuation methodologies used for financial instruments measured at fair value:

### **Limited Partnership**

Interests held by the limited partnership are valued at fair value based on the closing price for securities listed on a securities exchange, the closing bid or ask price for over-the-counter securities not listed on a securities exchange, at cost or at a value obtained from an independent pricing service for securities not listed or traded on any exchange or on the over-the-counter market. The custodian of the investments in the limited partnership has the ability to determine the fair value of securities not listed or traded on any exchange or on the over-the-counter market based on available information. The limited partnership is valued at the number of units held by the Council and the Fund's unit value.

### **Split-Interest Agreements**

Fair value inputs used for split-interest agreements are based on the estimated present value of the future payments to the Council, which is considered to be the fair value of the assets held in trust.

### **Beneficial Interest in Perpetual Trusts**

Beneficial interests in perpetual trusts held by third parties are valued at the present value of the future distributions expected to be received over the term of the agreement, which is measured by the fair values of the underlying assets. The Council cannot access assets in the trust.

There have been no changes in the methodologies used at December 31, 2020 and 2019.

On January 31, 2013, the Connecticut Yankee Council, Inc. Boy Scouts of America invested a substantial portion of its local trust (Endowment Fund) into the BSA Commingled Endowment Fund, LP, in accordance with applicable law. During 2015, the remaining Endowment Fund investments were transferred into this fund, not including the Split - interest agreements and the Beneficial interest in trust funds. Limited partnership interests are offered to local Boy Scouts councils and Boy Scouts council trusts. The BSA Commingled Endowment Fund, LP, was created in 2008 with BSA Asset Management, LLC (BSAAM) as the General Partner. BSAAM is structured with Boy Scouts of America (BSA) as the sole member (owner).

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Council believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following tables set forth by level, within the fair value hierarchy, the Council's assets at fair value as of December 31, 2020 and 2019:

						202	20			
	F	air Va	ilue M	Ieasurm	ents	Using	M	easured at Net Asset	De	cember 31,
	Le	evel 1	Le	evel 2	Le	evel 3		Value (a)		2020
BSA Comingled Endowment Fund, LP	\$	-	\$	-	\$	-		5,486,424	\$	5,486,424
Split-interest agreements (Note 7)		-	1,0	006,595		-		-		1,006,595
Beneficial interest in trusts (Note 7)					3	16,858		<u>-</u>		316,858
Total	\$	-	\$ 1,0	006,595	\$ 3	16,858	\$	5,486,424	\$	6,809,877
						201	9			
	F	air Va	ılue M	Ieasurm	ents \	Using	M	easured at Net Asset	De	ecember 31,
	Le	evel 1	Le	evel 2	Le	evel 3		Value (a)		2019
BSA Comingled Endowment Fund, LP	\$	_	\$	-	\$	-	\$	5,294,056	\$	5,294,056
Split-interest agreements (Note 7) Beneficial interest in		-	Ģ	903,666		-		-		903,666
trusts (Note 7)					2	88,126				288,126
Total	\$	-	\$ 9	903,666	\$ 2	88,126	\$	5,294,056	\$	6,485,848

<sup>(</sup>a) Certain investments are measured at fair value using the net asset value per share (or its equivalent) practical expedient have not been classified in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the statements of financial position.

There were no transfers between levels of investments during the years ended December 31, 2020 and 2019.

### **Investments in Entities that Calculate Net Asset Value per Share**

The value of the limited partnership investment is calculated using net asset value per share as provided by the partnership. This investment class includes investments in US Equity, Non-US Equity, Real Estate, Fixed Investment Grade Bonds and High Yield Bonds that seek to provide long-term equity returns over time. The balance within this

investment as of December 31, 2020 and 2019, was \$5,486,424 and \$5,294,056, respectively. There were no unfunded commitments as of these dates. The Council has the ability to redeem the investment on a monthly basis with ten days written notice.

### Assets Measured at Fair Value on a Recurring Basis Using Significant Unobservable Inputs (Level 3)

The following is a summary of the changes in the balances of investments measured at fair value on a recurring basis using significant unobservable inputs for the years ended December 31, 2020 and 2019:

<b>Beneficial Interest in Trusts</b>	2020	2019			
Balance- beginning of years	\$ 288,126	\$ 248,330			
Total gain (loss) (realized and unrealized) included in the change					
in net assets	 28,732	 39,796			
Balance- End of Year	\$ 316,858	\$ 288,126			

#### **NOTE 5 - PLEDGES RECEIVABLE**

The Council presents pledges receivable net of an allowance for doubtful pledges. The allowance is based on prior years' experience and management's analysis of specific pledges made. Pledges receivable are written off only when management believes amounts will not be collected. Bad debt expense related to pledges receivable was \$2,450 and \$8,327 for the years ended December 31, 2020 and 2019, respectively. Unconditional pledges receivable as of December 31, 2020 are expected to be collected as follows:

	Ol	perating	(	Capital		Endo	wment		
	]	Fund		Fund		Fı	ınd	To	tal 2020
Receivable in less than one year:									
Friends of scouting	\$	6,154	\$	-		\$	-	\$	6,154
Trusts and foundations		-		-			-		-
Other		3,400		10,000					13,400
Total pledges receivable Less allowance for uncollectible		9,554		10,000			-		19,554
pledges	-	(4,289)	_			-			(4,289)
Receivable in greater than one year:		<u>-</u> _		30,000	*				30,000
Net Pledges Receivable	\$	5,265	\$	40,000		\$	-	\$	45,265

<sup>\*</sup>The pledge receivable was not discounted due to the discount amount being immaterial.

Unconditional pledges receivable as of December 31, 2019 are expected to be collected as follows:

	O	perating	Ca	pital	Endo	wment		
		Fund	F	und	F	und	To	otal 2019
Receivable in less than one year:								
Friends of scouting	\$	12,375	\$	-	\$	-	\$	12,375
Trusts and foundations		-		-		-		-
Other		23,678						23,678
Total pledges receivable Less allowance for uncollectible		36,053		-		-		36,053
pledges		(12,249)						(12,249)
Net Pledges Receivable	\$	23,804	\$		\$		\$	23,804

<sup>\*</sup>Other receivable greater than one year was not discounted as the discount was deemed immaterial.

### NOTE 6 - LAND BUILDING AND EQUIPMENT

Land, building and equipment at December 31, 2020 and 2019 consist of the following:

	December 31,				
	2020	2019			
Land and improvements	\$ 821,753	\$ 821,753			
Buildings and improvements	7,303,108	7,303,108			
Furniture, fixtures and equipment	177,106	237,827			
Automotive and aquatic equipment	300,787	300,787			
Construction in progress	44,994	9,080			
	8,647,748	8,672,555			
Less: accumulated depreciation	(3,845,979)	(3,616,621)			
Land, buildings and equipment, net	\$ 4,801,769	\$ 5,055,934			

Depreciation expense for the years ended December 31, 2020 and 2019 was \$290,079 and \$292,584, respectively.

Construction in progress as of December 31, 2020 represents a new shower house (\$9,080) and various other camp improvement (\$35,914) which is expected to be capitalized in late 2021.

### NOTE 7 – SPLIT-INTEREST AGREEMENTS

### **Beneficial Interest in Perpetual Trusts**

The Council is the beneficiary under various perpetual care trusts administered by a third party. The income distributed from the trusts in 2020 and 2019 was \$12,426 and \$1,095, respectively. Income distributed from the trusts is recorded in the statements of activities as investment income in the Operating Fund. The Council's interest in these trusts is recorded in the statements of financial position (Endowment Fund) as other assets and donor restricted net assets. The value at December 31, 2020 and 2019, was \$316,858 and \$288,126, respectively. The perpetual care trusts provide contributions to the Council for general purposes.

### **Charitable Gift Annuity**

The Council entered into a charitable gift annuity whereby assets are held in trust by the BSA national office. The assets are recorded as other noncurrent assets on the statements of financial position in the Endowment Fund. The portion of the assets transferred that is attributable to the present value of the future benefits to be received by the Council is recognized in the statements of activities as a contribution without donor restrictions in the period of the transfer. The value of the asset at December 31, 2020 and 2019, is \$1,256.

#### **Charitable Remainder Trusts**

The Council is a named beneficiary in two charitable remainder trusts. These trusts represent an arrangement in which a donor establishes and funds a trust that is held by a third party with the grantor as the named life beneficiary. The trusts provide for the payment of distributions to the grantor or other designated beneficiaries over the trust's term, usually the designated beneficiary's lifetime. At the end of the trust's term, the remaining assets are available for the Council's use. The portion of the trusts attributable to the present value of the future benefits to be received by the Council were recognized in the statements of activities as donor restricted contributions during the years ended December 31, 2020 and 2019.

### **NOTE 8 - LINE OF CREDIT**

The Council has an available line of credit in the amount of \$300,000 as of December 31, 2020 and 2019 with Newtown Savings Bank. Interest accrues at the bank's floating prime rate, which was 5.75% and 5.75% as of December 31, 2020 and 2019, respectively. The line of credit is collateralized by substantially all of the Council's assets. There was no outstanding balance as of December 31, 2020 and 2019, respectively.

### **NOTE 9 – LONG-TERM DEBT**

Mortgages and notes payable at December 31, 2020 and 2019, consisted of the following:

	2020	2019
Small Business Express Connecticut Recovery Bridge Loan that must be paid in one balloon payment with a 0% interest rate within one year of receiving the funds.	\$ 10,000	\$ -
Mortgage payable to bank in monthly principal and interest payments of \$5,484 through September 21, 2032. The effective rate of interest as of December 31, 2020 and 2019, was 4.00% and 5.00% respectively. On July 21, 2020, the loan was modified to a 4.00% fixed interest rate with all other terms of the loan remaining the same. Mortgage is secured by an interest in the Council's facility at 60 Wellington Road, Milford, Connecticut.	\$ 614,281	652,638
Mortgage payable to bank in monthly principal and interest payments of \$5,943 through November 21, 2035. The effective rate of interest as of December 31, 2020 and 2019, was 4.00% and 5.00% respectively. On July 21, 2020, the loan was modified to a 4.00% fixed interest rate with all other terms of the loan remaining the same. Mortgage is secured by an interest in the Council's Deer		
Lake Scout Camp.	800,386	848,595
	1,424,667	1,501,233
Less current portion	91,264	93,905
Noncurrent Portion	\$ 1,333,403	\$ 1,407,328

Maturities of long-term debt as December 31, 2020 is as follows:

Year Ending December 31	
2021	\$ 91,264
2022	84,934
2023	88,419
2024	92,047
2025	95,823
Thereafter	972,180
	\$ 1,424,667

### NOTE 10 – NET ASSETS WITH RESTRICTIONS AND WITHOUT RESTRICTIONS-BOARD DESIGNATIONS

Net assets with donor restrictions or without restrictions-board designated for the year ended December 31, 2020 are restricted for the following purposes or periods:

Without

		Net Assets	s with	Donor	Restri	ctions		estrictions- ed Designated		
	O	perating Fund	9		Е	ndowment Fund	2020 Total			
Subject to expenditures for a specific purpose:								_		
Project Sales	\$	91,171	\$	-	\$	=	\$	-	\$	91,171
Capital development		-	14	18,128		=		-		148,128
Subject to the passage of time:										
Friends of Scouting		6,500		-		-		-		6,500
Endowment: Subject to endowment spending policy and										
appropriation		-		-		-		2,798,711		2,798,711
Program activities		-		-	2.	,119,148		-		2,119,148
Subject to appropriation and expenditure when a specific event occurs:	<u>L</u>									
Program activities		7,284		-		568,565		-		575,849
Residual trusts		-		-		316,858		-		316,858
Charitable remainder trusts		93,771				912,824				1,006,595
Total net assets with donor restrictions	\$	198,726	\$ 14	18,128	\$ 3.	,917,395	\$	2,798,711	\$	7,062,960

Net assets with donor restrictions or without restrictions-board designated for the year ended December 31, 2019 are restricted for the following purposes or periods:

Without

	Net Asset	s with Donor l	Restrictions	Restrictions- Board Designated	
	Operating Fund	Capital Fund	Endowment Fund	Endowment Fund	<b>2019 Total</b>
Subject to expenditures for a specific purpose: Project Sales Capital development	\$ 128,693 -	\$ - 12,500	\$ - -	\$ - -	\$ 128,693 12,500
Subject to the passage of time: Friends of Scouting	6,500	-	-	-	6,500
Endowment: Subject to endowment spending policy and appropriation Program activities	- -	- -	1,942,783	2,853,473	2,853,473 1,942,783
Subject to appropriation and expenditure when a specific event occurs:			641 640		
Program activities Residual trusts Charitable remainder trusts	57,928	- - 	641,640 288,126 845,738	- - -	288,126 903,666
	\$ 193,121	\$ 12,500	\$ 3,718,287	\$ 2,853,473	\$ 6,777,381

### NOTE 11 – NET ASSETS RELEASED FROM RESTRICTIONS

Net assets were released from restrictions by incurring expenses satisfying the following purposes:

	2020			
	Operating Fund	Capital Fund	Endowment Fund	<u>Total</u>
Project sales	4,395			4,395
	\$ 4,395	<u>\$</u> _	\$ -	\$ 4,395
	2019			
	Operating	Capital	Endowment	
	Fund	Fund	Fund	Total
Friends of Scouting	\$ 24,935	\$ 305	\$ -	\$ 25,240
Project sales	2,216			2,216
	<u>\$ 27,151</u>	<u>\$ 305</u>	<u>\$</u> _	<u>\$ 27,456</u>

#### NOTE 12 – ENDOWMENT FUND

The Council's endowment consists of approximately ten individual funds established for a variety of purposes. Its endowment includes both donor-restricted endowment funds and funds designated by the Executive Board to function as endowments. As required by GAAP, net assets associated with endowment funds, including funds designated by the Executive Board to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions. (See Note 10)

### **Interpretation of Relevant Law**

The Executive Board of the Council has determined that the Council is subject to the Connecticut Statute - Uniform Prudent Management of Institutional Funds Act (UPMIFA) and has interpreted it as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Council classifies as assets with donor restrictions as (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the endowment fund that is not classified in assets with donor restrictions is classified as net assets without donor restrictions-Board Designated until those amounts are appropriated for expenditure by the organization in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Council considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the Council donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Council
- The investment policies of the Council

### **Endowment Net Assets**

Changes in the endowment net assets by type of fund for the years ended December 31, 2020 and 2019, are as follows:

	ithout Donor estrictions	Vith Donor estrictions	 Total
Endowment Net Assets - January 1,2019	\$ 2,777,852	\$ 3,030,058	\$ 5,807,910
Investment return:			
Investment income	-	39,058	39,058
Net appreciation (realized and unrealized)	 341,640	 483,454	825,094
Total investment return(loss)	341,640	522,512	864,152
Contributions, net of writeoffs	2,456	77,539	79,995
Change in Charitable remained trusts	-	110,804	110,804
Change in Beneficial interest in perpetual trusts	-	39,796	39,796
Spending policy	(147,578)	(62,422)	(210,000)
Other transfers	 (250,000)	 	(250,000)
Endowment Net Assets - December 31, 2019	2,724,370	3,718,287	6,442,657
Investment return:			
Investment income	22,839	19,682	42,521
Net appreciation (realized and unrealized)	80,396	564,452	 644,848
Total investment return	103,235	584,134	687,369
Net loans from Endowment	300,000	(300,000)	-
Contributions	4,649	18,428	23,077
Change in Charitable remained trusts	_	56,560	56,560
Change in Beneficial interest in perpetual trusts	-	28,731	28,731
Spending policy	(21,255)	(188,745)	(210,000)
Other transfers	 (12,088)	 -	 (12,088)
Endowment Net Assets - December 31, 2020	\$ 3,098,911	\$ 3,917,395	\$ 7,016,306

### **Funds with Deficiencies**

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or SPMIFA requires the Council to retain as a fund of perpetual duration. For the years ended December 31, 2020 and 2019 there were no deficiencies in net asset with or without donor restrictions.

### **Return Objectives and Risk Parameters**

The Council has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Council must hold in perpetuity or for a donor-specified period(s) as well as board-designated funds. Under this policy, as approved by the Executive Board, the endowment assets shall be invested in a diversified portfolio of investments that will enhance the total return while avoiding undue risk concentration in any single asset class or investment style.

### **Strategies Employed for Achieving Objectives**

To satisfy its long-term rate-of-return objectives, the Council relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Council targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

### Spending Policy and How the Investment Objectives Relate to Spending Policy

The Council has a policy of appropriating for distribution each year up to 5% of its endowment fund's average market value over the preceding 20 quarters through September 30 of the preceding fiscal year in which the distribution is planned. In establishing this policy, the Council considered the long-term expected return on its endowment. Accordingly, over the long-term, the Council expects the current spending policy to allow its endowment to grow. This is consistent with the Council's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term, as well as to provide additional real growth through new gifts and investment return. At various times, the Executive Board approved temporary loans from the endowment. There was one loan from the endowment of \$300,000 during the year ended December 31, 2020. During 2019, the Council reclassified an endowment loan of \$250,000 as a transfer from the Endowment Fund to the Operating Fund.

### **NOTE 13 – EMPLOYEE BENEFIT PLANS**

### **BSA Retirement Plan for Employees**

The National Council has a qualified defined benefit pension plan ("the plan") administered at the National Service Center that covers employees of the National Council and local councils, including the Local Council, Inc. The plan name is the Boy Scouts of America Master Pension Trust – Boy Scouts of America Retirement Plan for Employees. Effective December 31, 2018, the plan was frozen to employees with less than 15 years of vesting service, and whose age plus vesting service equaled less than 60 as of December 31, 2018 (non-grandfathered employees).

From January 1, 2020 through July 31, 2020, employees with at least 15 years of vesting service and whose age plus vesting service equaled 60 or more as of December 31, 2018 (grandfathered employees) contributed 4.25 percent of compensation to the plan. Effective August 1, 2020, the plan was frozen to grandfathered employees, thereby freezing the plan for all BSA employees. The Council contributes 7.75 percent of eligible employees' compensation to the BSA retirement program. Pension expense (excluding the contributions made by employees) was approximately \$50,738 and \$40,904 in 2020 and 2019, respectively, and covered current service cost. The actuarial information for the plan as of February 1, 2020, indicates that it is in compliance with ERISA regulations regarding funding.

### **BSA Match Savings Plan**

The Council participates in a defined contribution plan established by the National Council of the Boy Scouts of America. The plan name is the BSA Match Savings Plan, which covers substantially all of the employees of the Council. Participants in the BSA Match Savings Plan may elect to make voluntary before-tax contributions based on a percentage of their pay, subject to certain limitations set forth in the Internal Revenue Code of 1986, as amended.

The Council matches employee contributions to the BSA Match Savings Plan up to 50 percent of contributions from each participant, limited to 6 percent of each employee's gross pay. The Council contributed approximately \$34,775 and \$42,107 to the BSA Match Savings Plan in 2020 and 2019, respectively.

### **Health Care Plan**

The Council's employees participate in a health care plan provided by the National Council. The Council pays a portion of the costs for the employees, and the employees pay the remaining portion and the cost for any of their dependents participating in the plan. During the years ended December 31, 2020 and 2019, the Council remitted \$121,740 and \$136,360, respectively, on behalf of its employees to the National Council related to the health care plan.

#### **NOTE 14 – CONCENTRATION**

The Council purchases all of its popcorn for fundraisers from one supplier. Although this concentration exists, there are other suppliers available to the Council. The Council believes it can replace its popcorn supplier, if necessary, without experiencing any significant additional costs.

### **NOTE 15 – LEASE INCOME**

The Council entered into an agreement as the lessor to lease space at its 60 Wellington Road, Milford, Connecticut, facility. The current lease expires on October 31, 2022 and contains options for two additional five-year renewals. The lease calls for annual rental income calculated at a specific dollar rate per square foot, which escalates at a rate of 2.5% per year. Income totaled \$108,496 and \$105,836 for the years ended December 31, 2020 and 2019, respectively, and is included in other revenue on the statements of activities.

The Council entered into an agreement as the lessor with a nonprofit organization in 2009 to lease Camp Pomperaug seasonally for a term of five years with extension options for two additional five-year terms. The lease calls for annual rent payments of base rate of \$20,000 for the first year and incremental increases of \$1,000 per year. As of January 1, 2013, this lease was amended for a term of nine years with extension options for two additional five-year terms. This agreement calls for annual rent payments of \$20,000. Income totaled \$20,000 for the years ended December 31, 2020 and 2019, respectively, and is included in camping revenue on the statements of activities.

The Council entered into an agreement as the lessor to lease space at its 60 Wellington Road, Milford, Connecticut, facility in 2018. The lease expires on June 30, 2021. The lease calls for base monthly rental payment of \$700 for the first twenty-four months and then increasing to \$721 per month for the next twelve months. Income totaled \$8,509 and \$8,400 for the years ended December 31, 2020 and 2019, respectively and is included in other revenue on the statements of activities.

The Council entered into an agreement as the lessor to lease space at its 60 Wellington Road, Milford, Connecticut, facility in 2019. The lease expires on March 31, 2022. The lease calls for base monthly rental payment of \$375 for the first twelve months and then increasing to \$390 per month for the next twelve months and increasing to \$406 for the final twelve months. Income totaled \$4,620 and \$3,375 for the years ended December 31, 2020 and 2019, respectively and is included in other revenue on the statements of activities.

Future annual lease income in subsequent years is as follows:

### **Year Ending December 31**

2021	\$	142,249
2022		115,856
Total	<u>\$</u>	258,105

The Council entered into an agreement as the lessor to lease space at its 60 Wellington Road, Milford, Connecticut, facility in 2020. The rent commencement date is January 1, 2021 and is a 36 month lease expires on December 31, 2023. The lease calls for base monthly rental payment of \$520 for the first twelve months, increasing to \$536 per month for the next twelve months and increasing to \$552 for the final twelve months.

#### **NOTE 16 - LEASE EXPENSE**

### **Operating Leases**

The Council accounts for the leases of various equipment as operating leases. Total rental expense amounted to approximately \$7,645 and \$4,189 for the years ended December 31, 2020 and 2019, respectively. These leases will expire on various dates through October 2022.

### **Capital Lease**

During 2015, the Council entered into a capital lease agreement for office equipment, which expired in March 2020. The equipment's net book value was \$3,036 as of December 31, 2019. Interest expense for this lease was \$25 and \$481 for the years ended December 31, 2020 and 2019, respectively.

### **NOTE 17 - SCOUTSHOP**

The Council outsources its Milford Scout shop operations to the National Council Boy Scouts of America. The Council receives 8% of gross sales as rent, which amounted to \$20,940 and \$40,656 for the years ended December 31, 2020 and 2019, respectively. Scout shop revenue is recognized in other revenue on the statements of activities.

### NOTE 18 – DONATED MATERIAL AND SERVICES

The Council is dependent upon donated materials from diverse groups to fulfill its mission. For the years ended December 31, 2020 and 2019, donated materials recorded in the financial statements as in-kind contributions totaled \$31,056 and \$110,639, respectively.

### NOTE 19 - PAYCHECK PROTECTION PROGRAM

During the year, the Council received proceeds under the Paycheck Protection Program "PPP" administered by a Small Business Administration (SBA) approved partner. Established as part of the Coronavirus Aid, Relief and Economic Security Act ("CARES Act"), the PPP provides for forgivable loans to qualifying organizations as long as the organization maintains its payroll levels and uses the proceeds for eligible purposes, including payroll, benefits, rent, and utilities, over a "covered period" (8 or 24 weeks, not to extend beyond December 31, 2020). Up to 100% of

a loan is forgivable. The forgiveness amount will be reduced if the organization terminates employees or reduces salaries during the covered period. Any unforgiven portion of a PPP loan is payable over two or five years at an interest rate of 1%, with a deferral of payments for 10 months after the end of the covered period. The Council used PPP loan proceeds for purposes consistent with the PPP and received full forgiveness by the SBA on December 16, 2020, within 10 months of the end of the covered period. The forgiven loan proceeds of \$288,500 are accounted for as income in the statement of activities for the year ended December 31, 2020.

#### NOTE 20 – CONTINGENCIES

#### **COVID-19 Pandemic**

The COVID-19 pandemic, whose effects first became known in January 2020, is having a broad and negative impact on commerce and financial markets around the world. The United States and global markets experienced significant declines in value resulting from uncertainty caused by the pandemic. The Council is closely monitoring its investment portfolio and its liquidity and is actively working to minimize the impact of these declines. The extent of the impact of COVID-19 on the Council's operational and financial performance will depend on certain developments, including the duration and spread of the outbreak and its impacts on the Council's donors, customers, employees, and vendors, all of which at present, cannot be determined. Accordingly, the extent to which COVID-19 may impact the Council's financial position and changes in net assets and cash flows is uncertain and the accompanying financial statements include no adjustments relating to the effects of this pandemic.

### Litigation and Contingencies

The Council has been named as a defendant and has been made aware of personal injury claims against it. The Council has and will continue to vigorously defend these actions. These claims are covered by the National Council, Boy Scouts of America's general liability insurance program ("GLIP"). At the present time, management is unable to estimate a probable outcome of these matters and accordingly no provision for liabilities, if any, has been made in the accompanying financial statements. Changes in state law could result in additional claims being asserted against the Council.

The National Council provides the Council with a charter, program materials and support for administration as well as sponsoring certain benefit plans for Council employees. Since 1978 the National Council has operated a GLIP in which the Council participates. On February 18, 2020, the National Council filed for protection under chapter 11 of the United States Bankruptcy Code. The National Council continues to operate its business in the ordinary course and has received bankruptcy court approval to continue its relationship with the Councils including the benefit and insurance programs noted above. Neither the Council nor any other local council are currently parties to the bankruptcy proceeding. The National Council has sought to stay litigation against both the National Council and local councils and has proposed a plan of reorganization that would protect local councils from any further legal exposure for abuse claims arising prior to February 18, 2020. Such plan may require a yet to be determined contribution from local councils. The ability of the National Council to confirm such a plan and the size of the potential contribution from the Council is unknown. Management of the Council is unable to assess the effect, if any, the resolution of these matters by the National Council may have on the Council's operations or its financial statements.

### **NOTE 21 – SUBSEQUENT EVENTS**

### Paycheck Protection Program Round 2

The Council received \$288,500 proceeds under the second draw of Paycheck Protection Program "PPP" administered by a Small Business Administration (SBA) approved partner in February 2021. Established as part of the Coronavirus Aid, Relief and Economic Security Act ("CARES Act") (as amended), the Economic Aid to Hard-Hit Small Businesses, Nonprofits, and Venues Act (Economic Aid Act), and of the Paycheck Protection Program Interim Final Rules ("PPP Interim Final Rules"), the PPP provides for forgivable loans to qualifying organizations as long as the organization uses the proceeds for payroll costs and other eligible expenses, including payroll, benefits, rent, and utilities, over a "covered period" (8 or 24 weeks). Up to 100% of a loan is forgivable. The forgiveness amount will be reduced if the organization terminates employees or reduces salaries during the covered period. Any unforgiven portion of a PPP loan is payable over two or five years at an interest rate of 1%, with a deferral of payments for 10 months after the end of the covered period.

The Council will use PPP loan proceeds for purposes consistent with the PPP and anticipates on receiving full forgiveness by the SBA within the end of the covered period.

### **Subsequent Events**

In preparing these financial statements, management has evaluated subsequent events through March 26, 2021, which represents the date the financial statements were available to be issued.